



2022 Dues Adjustment Information

The American Institute of Architects Bylaws – Regarding Dues Adjustments

3.12 Hardship Dues Reduction by the Component:

The component, in exceptional circumstances and after consultation with the Institute Secretary and other assigned components, may waive all or any part of the dues or fees in equal proportions across all components owed by a member at any level of membership in the AIA.

The American Institute of Architects Rules of the Board – Regarding Dues Adjustments

3.021 Waiver and Deferral of Institute Dues Payments:

The Secretary may waive or defer payment of the Institute dues of any member for up to one year upon written presentation of satisfactory evidence of financial hardship, medical disability, sabbatical, family leave, unemployment or partial employment or such other hardship as may reasonably justify waiver or deferral. A minimum annual payment may be required in all cases to cover the costs of mailings. A waiver for any of the reasons stated above is annual and renewable upon written request for up to a total of three consecutive years; no waivers will be granted beyond that three-year period except in those instances in which compelling and extraordinary reasons are demonstrated for doing so.

FAQ's

What are the eligibility requirements for a dues adjustment?

A member who meets one or more of the qualifications below may request a reduction of his/her membership dues:

- Financial Hardship
- Medical Disability
- Sabbatical
- Family Leave
- Unemployment/partial employment
- Other exceptional circumstances (A member must complete the **2022 Exceptional Circumstances Dues Adjustment Request Form** under this category)

What is the dues adjustment process?

1. After discussing their circumstances with the component, a member should complete the 2022 dues adjustment form and submit it to the appropriate component contact.
2. All tiers to which the member is assigned must agree on the adjustment. Where applicable, both the state and local component must confirm and approve the dues adjustment. Either component may submit the form to National on behalf of the member, however the originating component must certify that it has consulted with the member's other assigned component before it will be processed.
3. Upon receipt of the completed dues adjustment form, National Membership Strategy and Services will forward the request to the Secretary of the Institute for final approval or denial. In some cases, the Secretary requires additional information prior to making a decision. National staff will coordinate with components on any additional information the Secretary requests to make a decision.
4. The member will receive a letter from the Institute informing him/her of the outcome of the request along with any other details the Secretary provides.

Can a member qualify for consecutive dues adjustment requests?

The Rules of the Board permit a dues adjustment to be granted on an annual basis in up to three consecutive years. Any request for a dues adjustment in the fourth consecutive year or beyond must be an exceptional circumstance and the appropriate form must be completed (**2022 Exceptional Circumstances Dues Adjustment Request Form**). Members requesting consecutive dues adjustments must still meet at least one of the following criteria:

- Financial Hardship
- Unemployment/partial employment

- Medical Disability
- Sabbatical
- Family Leave
- Other exceptional circumstances (*A member must complete the 2022 Exceptional Circumstances Dues Adjustment Request Form under this category*)

May a member who receives a dues adjustment enroll in the Dues Installment Program?

Yes. Renewing members who have been approved for a dues adjustment will be eligible to enroll in the dues installment program after receiving an approval notification from the Secretary of the Institute. The member may enroll in the Dues Installment Program online, given they do so within the time constraints of the program. More information on the dues installment program can be found on aia.org under member incentives. Members who wish to pay in installments outside of the program will be left inactive until the full amount is received.

What role does the component play in considering a member's dues adjustment request?

The local (or state where no local exists) component has the initial responsibility in the dues adjustment approval process. If the component approves a dues adjustment request, it consults with any other component to which the member may be assigned and then forwards the request to AIA national membership to be reviewed by the Secretary of the Institute.

Additional guidance:

The following FAQs are guidance and not requirements for components. Decisions around hardship dues adjustments start at the component-level and some of the suggestions below may or may not be useful for your component. Each situation will be unique.

As always, components should review their bylaws to see what requirements are in place surrounding dues adjustments and follow them accordingly.

Should my component have an 'official' hardship dues adjustment policy?

There is a trade-off in creating 'official' policies for hardship adjustments. Having policies in place can create a structure that facilitates faster, more decisive, and potentially more equitable action when members request hardship adjustments. For example, you might decide to provide a 75% reduction to those on family leave and 100% reduction for those who have been laid off. This policy will allow you to quickly assess incoming requests and give similar requests the same treatment. Of course, policies can make it challenging to facilitate the different nuances with hardship requests, each of which will be unique. Many requests do not easily fall into a single category.

At the very least, we suggest components create an informal policy for internal use. Having an informal policy will allow you to act quickly on these requests while giving your component the flexibility to deal with complex or unique situations. Unless the policy is fixed and there is a reason to do so, you should not publicize it.

Should we require a minimum member payment (i.e., do not waive 100% of dues)?

Many components feel that members paying for their dues creates a stake for them in their membership. Having some minimum is a good idea, with the caveat that some members may truly need the 100% dues adjustment to maintain their membership.

Should we require members who receive a dues adjustment to participate in the component (i.e., require volunteer hours, serve on a committee, etc.)?

Components may find this to be a useful tool to engage their members, ensure the individual has a stake in their membership, and even provide much needed support to the component. However, individuals who are requesting an adjustment may be in no position to participate in component activities, especially in a component that covers a wide geographic area. Before a component considers this, they should ensure that they have enough volunteer activities for members and that it will not be an additional burden for the member.

How should my component facilitate the hardship process?

When conducting outreach, you should not start by advertising the dues adjustment option. However, please include some language that encourages the member to reach out to discuss options if they are experiencing hardship.

While it is not always possible, speaking directly with the member is an important way to determine their level of need, provide solutions outside or in addition to hardship adjustments, and help the member feel connected to their AIA community.

Always refer to a member's record for their dues amount.

Should my board or a committee review incoming hardship requests?

While a committee can be useful to discuss requests, keep in mind that your members are colleagues or even competitors of one another. Hardship requests often include sensitive, personal information about the health of businesses or individuals. We recommend minimizing the individuals who have access to information on your members.

When members ask about value of membership while discussing a reduction, how do I respond?

If a member is asking for a hardship adjustment to maintain their membership, they see value. If they did not, they would simply allow their membership to lapse. The value discussion should stem from both how they are currently using their membership to how they can engage more with any of the tiers of membership. Survey research has found that most members see the majority of their value being delivered at the local level, so focus on engaging activities your specific chapter has to offer.

How can I leverage my relationship with firms to support the member?

Members' firms often support AIA membership through reimbursing dues in part or total. By strengthening your relationship with principals in your area and reaching out to them on the value of membership, you can ensure renewals of several members at a time who may otherwise not be able to afford membership.

What should I do for the member after the hardship dues adjustment is approved?

The hardship adjustment is just the first step to supporting the member. For members who were recently laid off, you can circulate their resume to firms hiring in the area. Additionally, mentorship programs are a useful tool for recent graduates who may be struggling to find employment.

What percentage reduction should my component provide?

The percentage reduction you choose for a member should be based upon your internal policy for the process, whether your component believes there should be a minimum payment, how many reductions are being requested and how it might impact your finances, and what the member indicates they can pay. Having a conversation with the member can help you gauge their true need and find an amount that works for both the member and the chapter.